

Aiden Taylor

Knoxville, TN, 37916 • (916) 952-7150

Atayl202@vols.utk.edu • <https://www.linkedin.com/in/aiden-taylor2003/>

EDUCATION

The University of Tennessee, Knoxville, Haslam College of Business

Knoxville, TN

Bachelor of Science in Business Administration

Graduation: May 2026

Major: Finance

Cumulative GPA: 3.8 Magna Cum Laude

WORK EXPERIENCE

Financial Executives International

Knoxville, TN

Intern

August 2024 - Present

- Selected as one of two students from the University of Tennessee for the position, providing access to local executives.
- Gained insights into executive financial evaluations and industry trends through direct interaction with industry leaders.
- Networked with High-Level Financial Executives, building valuable industry connections into niche areas of expertise.

Cushman & Wakefield

Sacramento, CA

Commercial Brokerage Intern

June 2024 - August 2024

- Conducted cold calls and assisted in lease agreements to ensure client satisfaction and maximize margins.
- Collaborated with senior brokers on high-profile transactions negotiating deals totaling over \$10 million.
- Developed skills used to underwrite and appraise properties based on current market research.
- Gained expertise in cross-referencing real-time data to compile comprehensive Excel documents to enhance client advisories.

Interstate Oil Company

Sacramento, CA

Marketing and Sales Intern

December 2022 – August 2023

- Enhanced the business development department by creating Excel sheets and maps to organize sales routes, resulting in the acquisition of 150+ new accounts.
- Shadowed the CEO and other department leaders in meetings with prospective clients, marketing campaigns, and sales tasks.
- Facilitated site tours and monthly updates while correctly manipulating the inventory systems of 12 locations.
- Spearheaded marketing campaigns, managing advertising and strategies, while operating within a strict budget and timeframe.

Taylor Power Washing

Sacramento, CA

Owner

May 2019 – August 2022

- Implemented strategies and advanced marketing techniques, scaling the business and enhancing digital presence, resulting in significant growth to \$6,000 in the final summer.
- Utilized voids in the industry and implemented new facets of the business to increase value and revenue year over year.
- Honed persuasive communication skills through door-to-door sales, mastering engagement, and deal closure.

LEADERSHIP EXPERIENCE

Phi Gamma Delta

Knoxville, TN

Corresponding Secretary

December 2023 – Present

- Directed and oversaw a fraternity chapter of 150 members along with managing a budget of \$375,000.
- Created and implemented a new event ticketing system resulting in \$25,000 in additional profits in 1 year.
- Monitored all chapter academics as the scholarship chair and saw that the chapter GPA was raised by 0.4.
- Orchestrated multiple large-scale events for 1,300+ attendees, managing venues, guest speakers, and comprehensive logistics.

INVOLVEMENT

Real Estate Club | Professional Sales Club | Team Captain for the Leukemia & Lymphoma Society | Vol Wake Team | Beat Gig Ambassador | Server at Origami Asian Grill | Security at Luna Verse Club

CERTIFICATIONS

Bloomberg Market Concepts (BMC) Certification | Microsoft Excel Certified (Through the University of Tennessee)

INTERESTS

Snow Skiing, Surfing, Golfing, Hunting, Watching Sports (49ers, Vols, Kings), Hiking, Camping, Pickle Ball, Intramurals